

Need: Seasoned operational excellence practitioners seeking to be part of a high-performance business transformation team. Must accept contract work and heavy travel to client sites.

Minimum Requirements:

- BS in Engineering + 10 years of experience in Industrial Engineering (IE) and/or Manufacturing Engineering role
- 20 years of cumulative experience with the following breakdown:
 - o Leadership role in Industrial Engineering, Manufacturing Engineering, Quality Engineering, Supply Chain & Logistics or Manufacturing Operations.
 - o P&L responsibility in a leadership role
 - o Hands-on embedding of Lean principles / implementation of OPEX tools (Theory of Constraints, Lean, Six Sigma)
- Able to demonstrate ability to deliver significant financial results (>\$1mio/yr) using Lean Manufacturing/Six Sigma/OPEX methodologies
- Able to create effective training materials (can provide examples)
- Experience in training and/or facilitation in one or more of the following areas:
 - o Lean Manufacturing
 - o Organizational Development
 - o Continuous Improvement
 - o Statistical Problem Solving
 - o Quality Circles
- Excellent communication skills (active listening, verbal, written, body language)
- Confident and poised. Able to gain credibility at the C-level of multinational organizations.
- Completely honest (even at risk of financial loss to self and company); acts with absolute integrity
- Professional presence (hygiene, attire, posture, language)

Desired Attributes and Experience (not all required for consideration):

- MBA
- Lean Certification
- Professional Development in the following areas:
 - o Personal Effectiveness such as Seven Habits of Highly Effective People – Franklin Covey or The Dale Carnegie Course – Dale Carnegie Training
 - o Facilitation such as The Skilled Facilitator Intensive Workshop – Roger Schwarz & Associates or Dynamic Facilitation – Jim Rough
 - o Leadership such as Center for Creative Leadership
- 10 years of experience in a Manufacturing/ Operations/Plant leadership role

Stabilem Business Model:

- Our typical consultant has clients of their own, and we utilize their flexible capacity to serve our clients
- Our consultants are contracted, not a permanent employee of Stabilem (1099 vs. W-2)
- The candidate must allow flexibility in the scheduling process
- Our consultants must be self-insured
- Our consultants must follow established Stabilem procedures and use Stabilem materials when at the client
- We track and guarantee ROI with our clients
- Our scheduled client engagements are frequently full weeks requiring travel on Sundays and return late on Fridays
- Our consultants are responsible for preparation and follow-up on all client engagements.

We Provide to the Consultant:

- The Sales and Marketing engine, coupled with a solid brand reputation and brand materials (shirts, business cards, e-mail account), so our consultants can focus on delivering outstanding results to the client
- Proven methods and training materials
- A body of knowledge that can be accessed remotely
- Provide a highly automated reporting and scheduling process
- Consultant development and opportunities to grow within a group setting with like-minded professionals
- Provide prompt payment

Our Recruiting Process:

- Initial Resume Screen
- Screening Tests
- Phone Interview
- Group Interview with the Directors of our company
- One week Tryout with one of our directors or Senior Level Consultants at no cost to our clients (Stabilem will reimburse travel expenses)
- On Boarding with the President of Stabilem

If you meet these requirements and agree to our recruiting process, please email recruiting@stabilem.com to start the process.